



*Southern Georgian Bay  
Carriage Trade Homes*  
**October 2018 Market Report**



**Prepared by: RICK CROUCH – Broker, Manager  
Royal LePAGE Locations North  
(Brokerage)**

# The Luxury Property Market

- The Luxury Home Market is: *Limited, Distinctive & Exclusive.*
- Understanding and addressing market activity as well as the unique details and nuances of both the clientele and the properties themselves is essential in helping Buyers and Sellers find their “special place.”
- As a “Certified Luxury Home Marketing Specialist” I have the skills and the experience to ensure that you will:
  - ❖ *Be Informed*
  - ❖ *Be Ready*
  - ❖ *Be Happy*

By fulfilling these objectives my goal is to see that you and your family will

## Be Home.

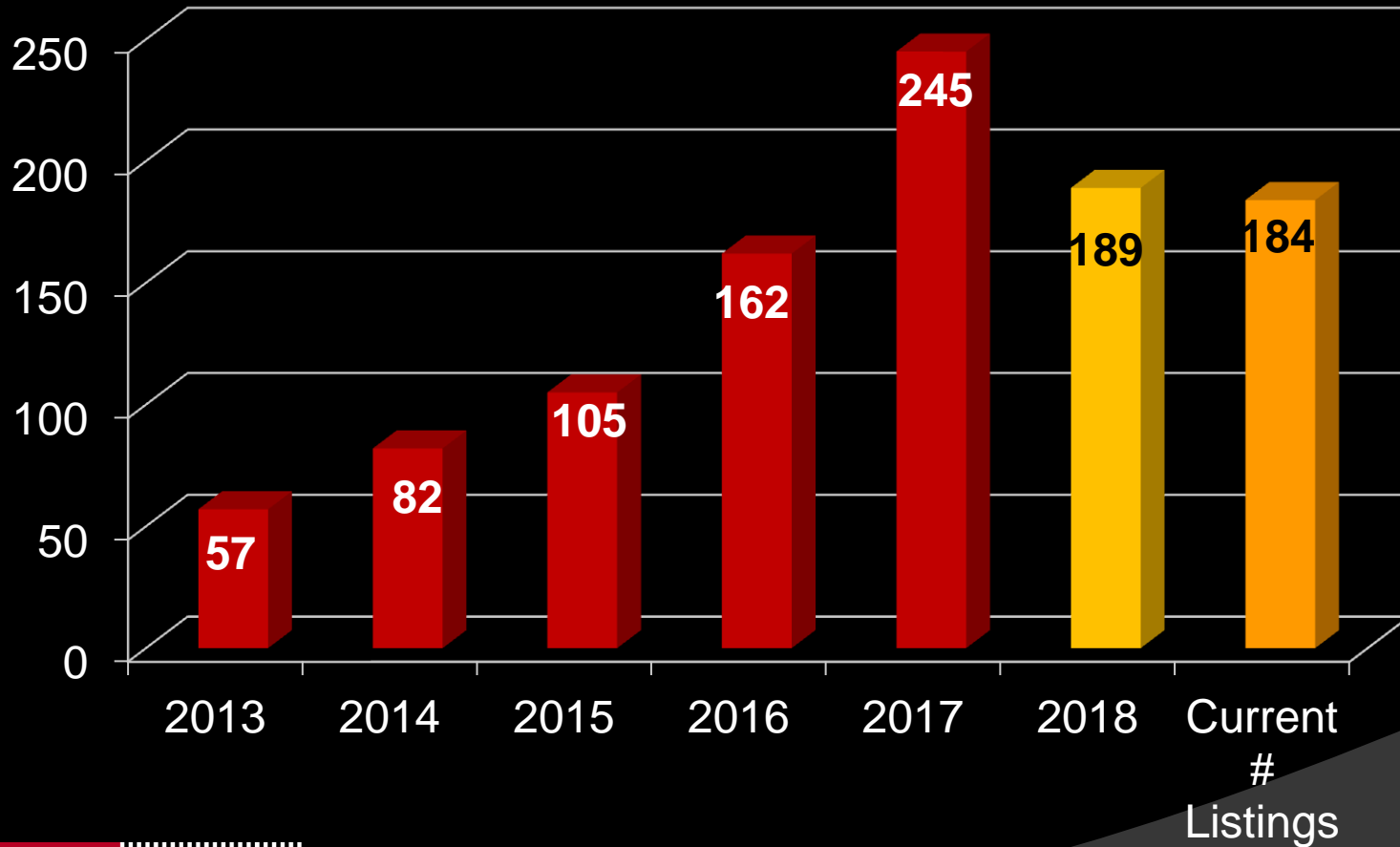


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INSTITUTE for  
LUXURY HOME  
MARKETING

MEMBER

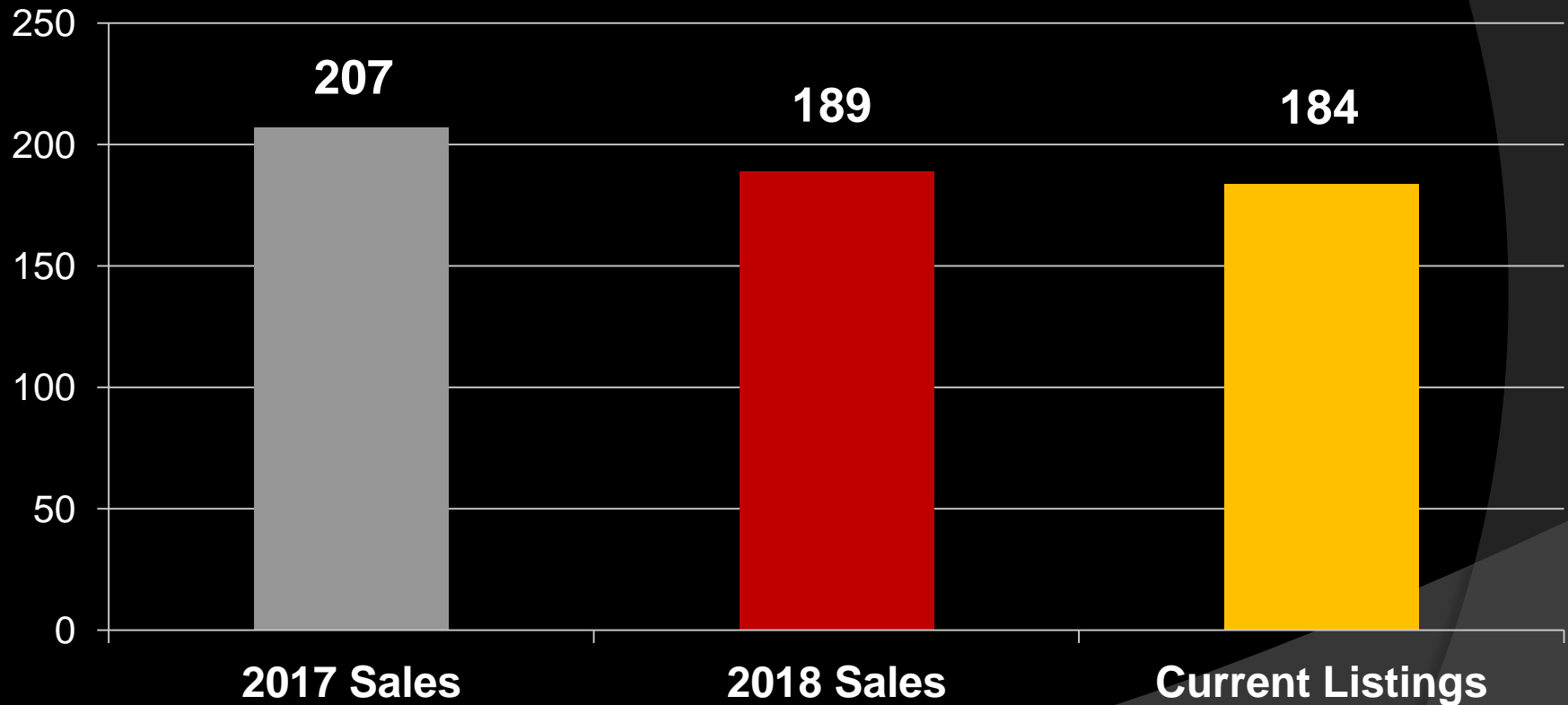
# Southern Georgian Bay Luxury Home/Condo Sales 2013 thru October 2018 Year-To-Date (Total Units Sold over \$750,000)



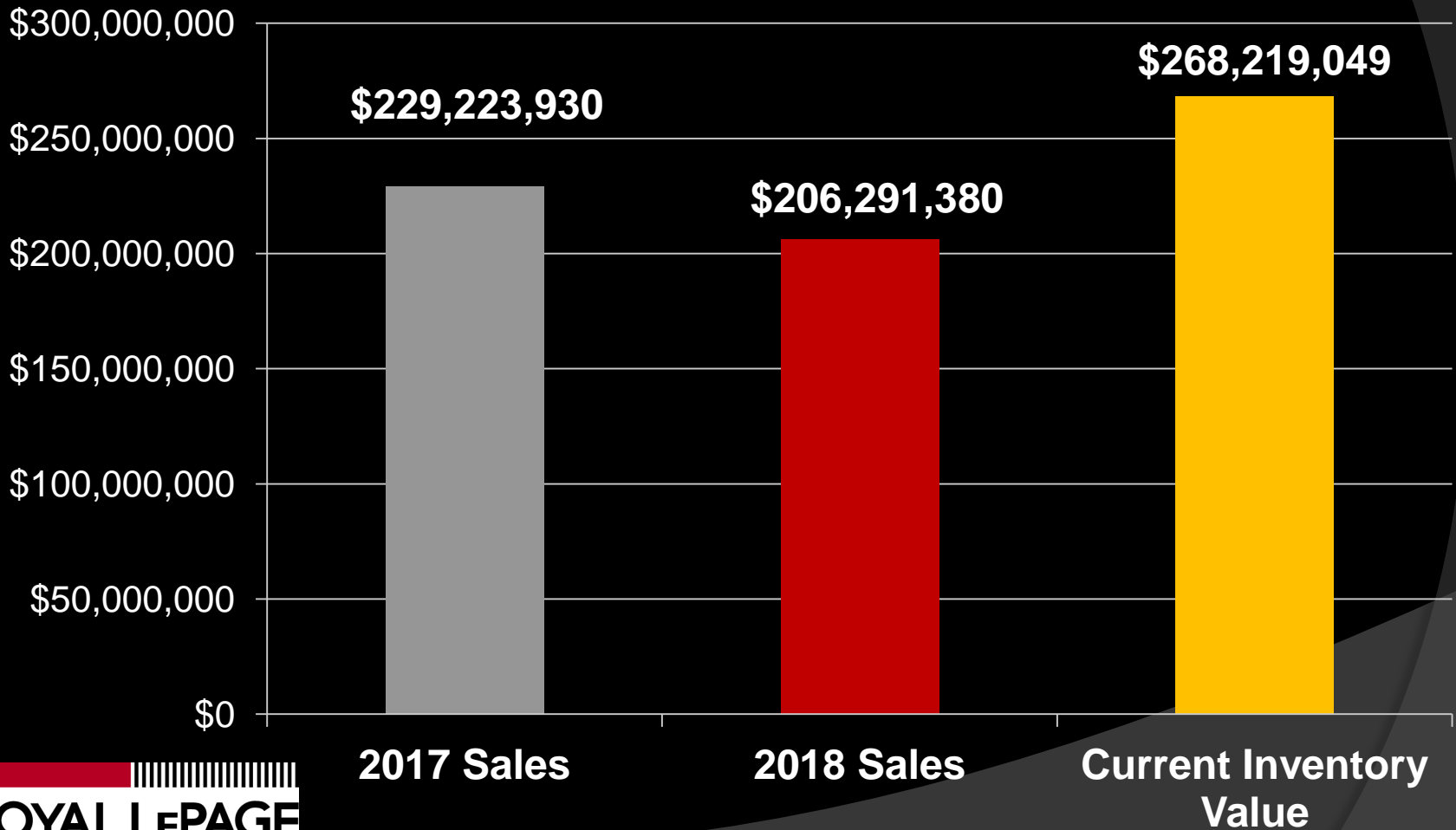
# Southern Georgian Bay Luxury Home/Condo Sales October Year-To-Date 2017 versus 2018 (Total Units Sold over \$750,000)



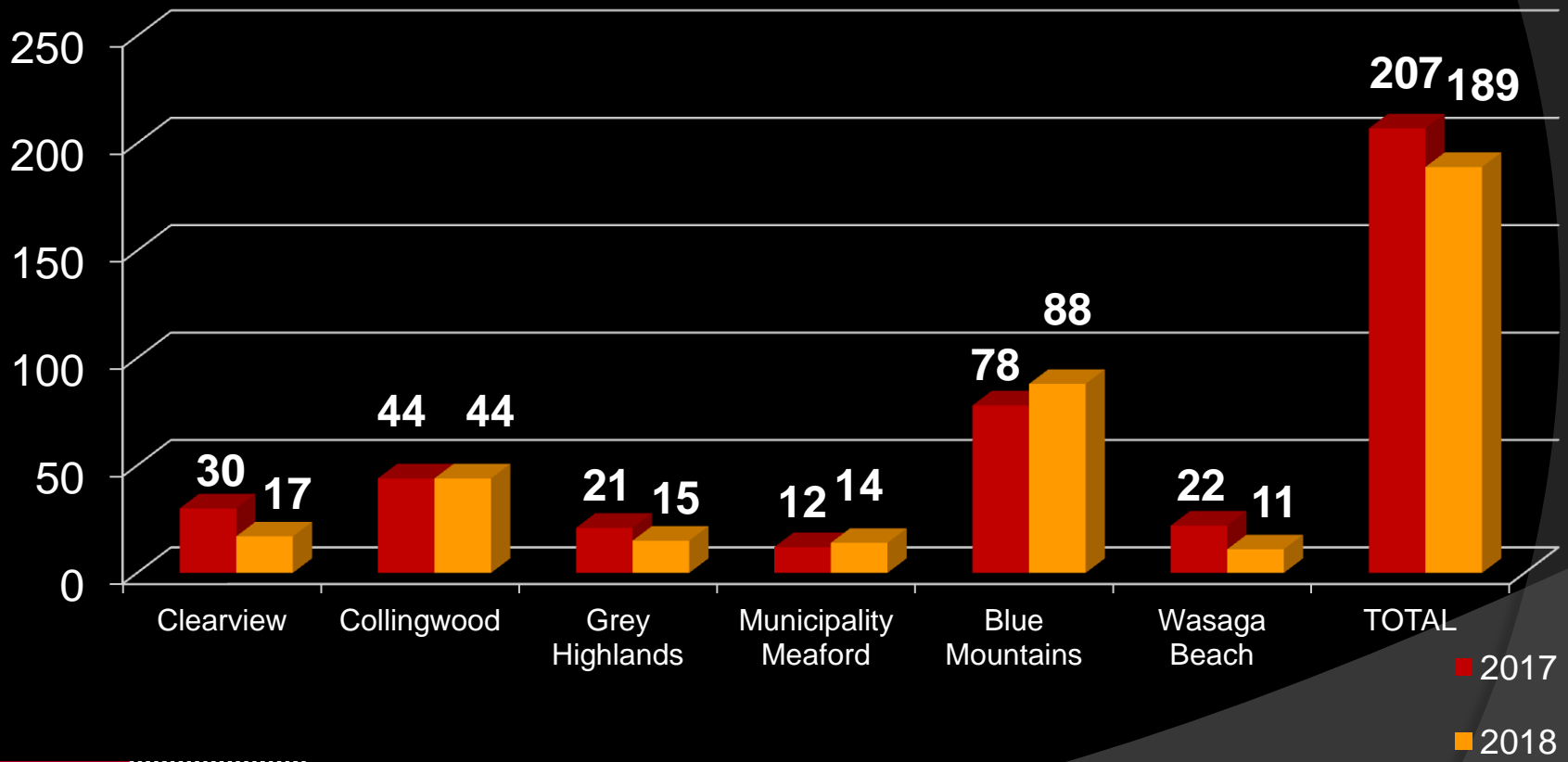
There currently exists 9.7 months of inventory valued at over \$750,000.



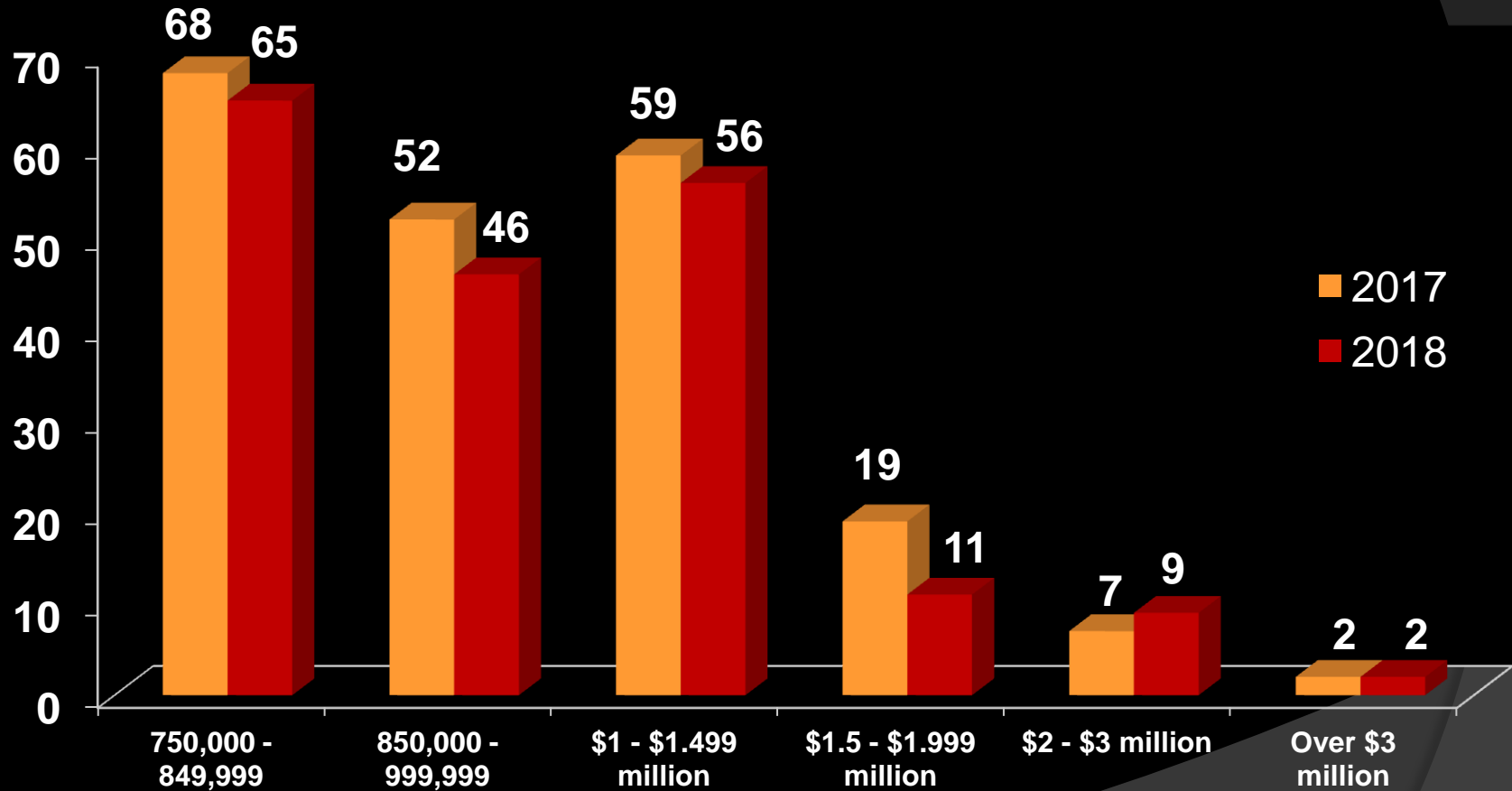
# Southern Georgian Bay Luxury Home/Condo Sales October Year-To-Date 2017 versus 2018 (Total Dollars Sold over \$750,000)



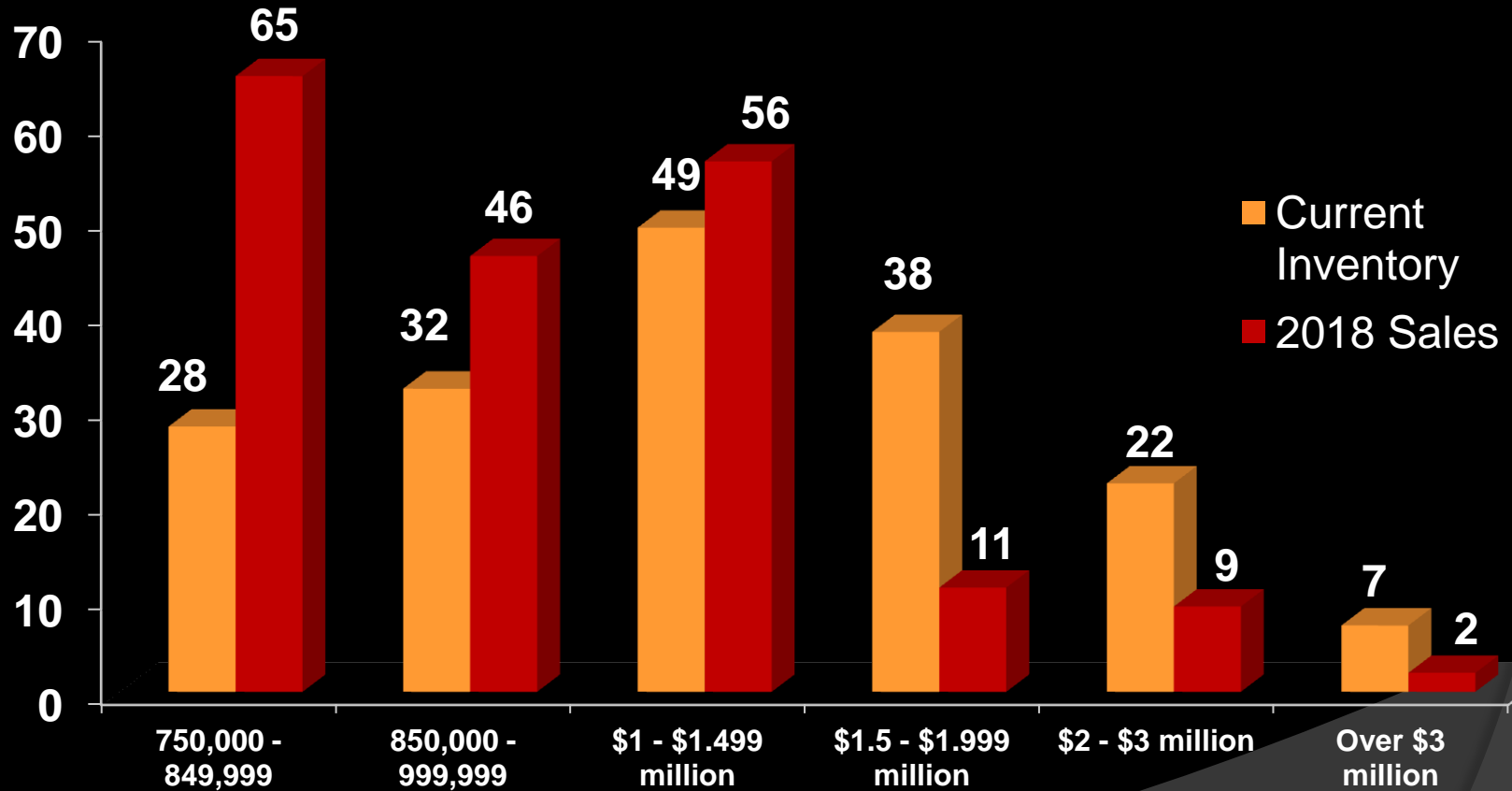
# Southern Georgian Bay Luxury Home/Condo Sales by Area October Year-To-Date 2017 versus 2018 (Total Units Sold over \$750,000 by Area)



# Southern Georgian Bay Luxury Home/Condo Sales By Price Range October Year-To-Date 2017 versus 2018

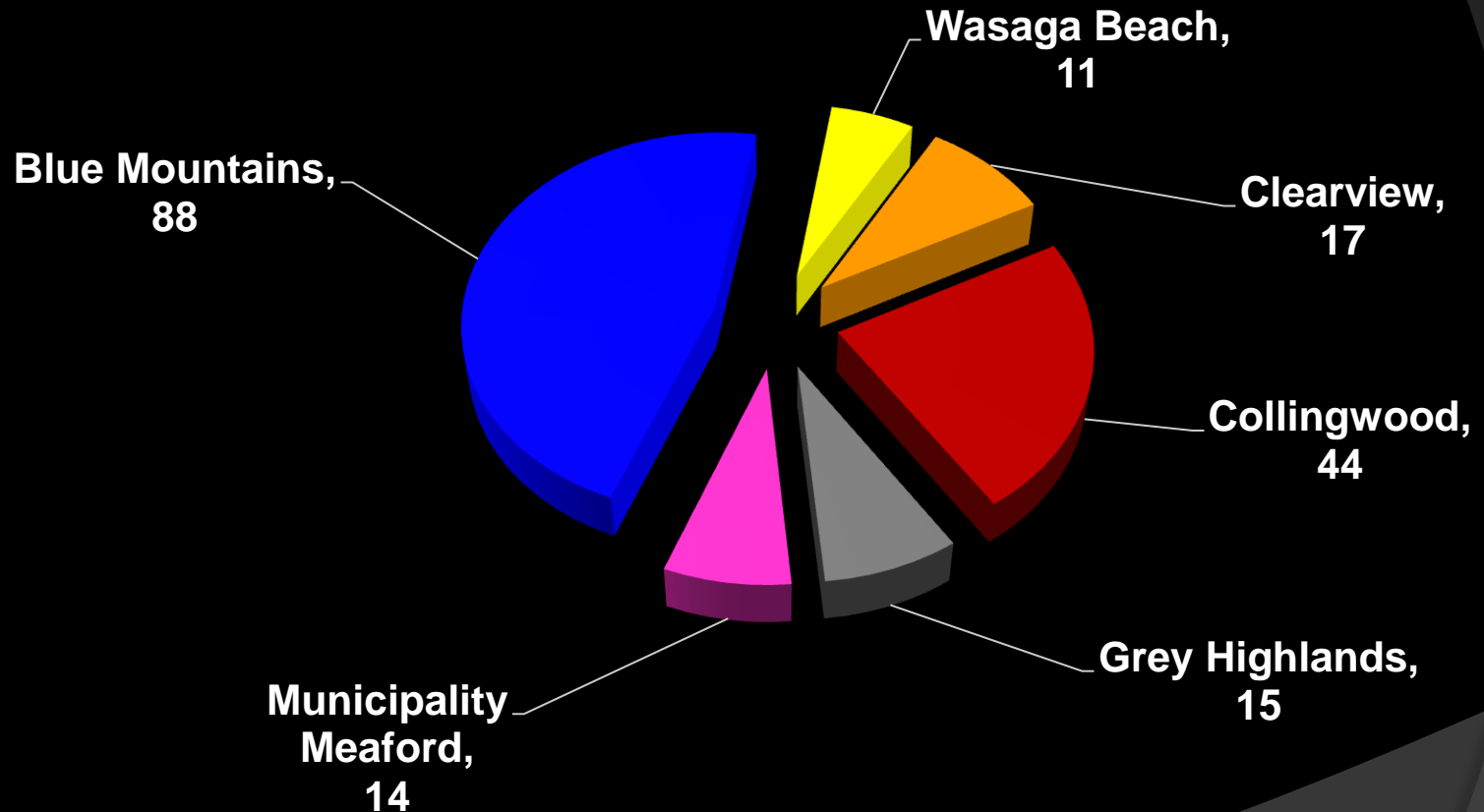


# Southern Georgian Bay Luxury Home/Condo Sales vs Inventory By Price October Year-To-Date 2017 v2018

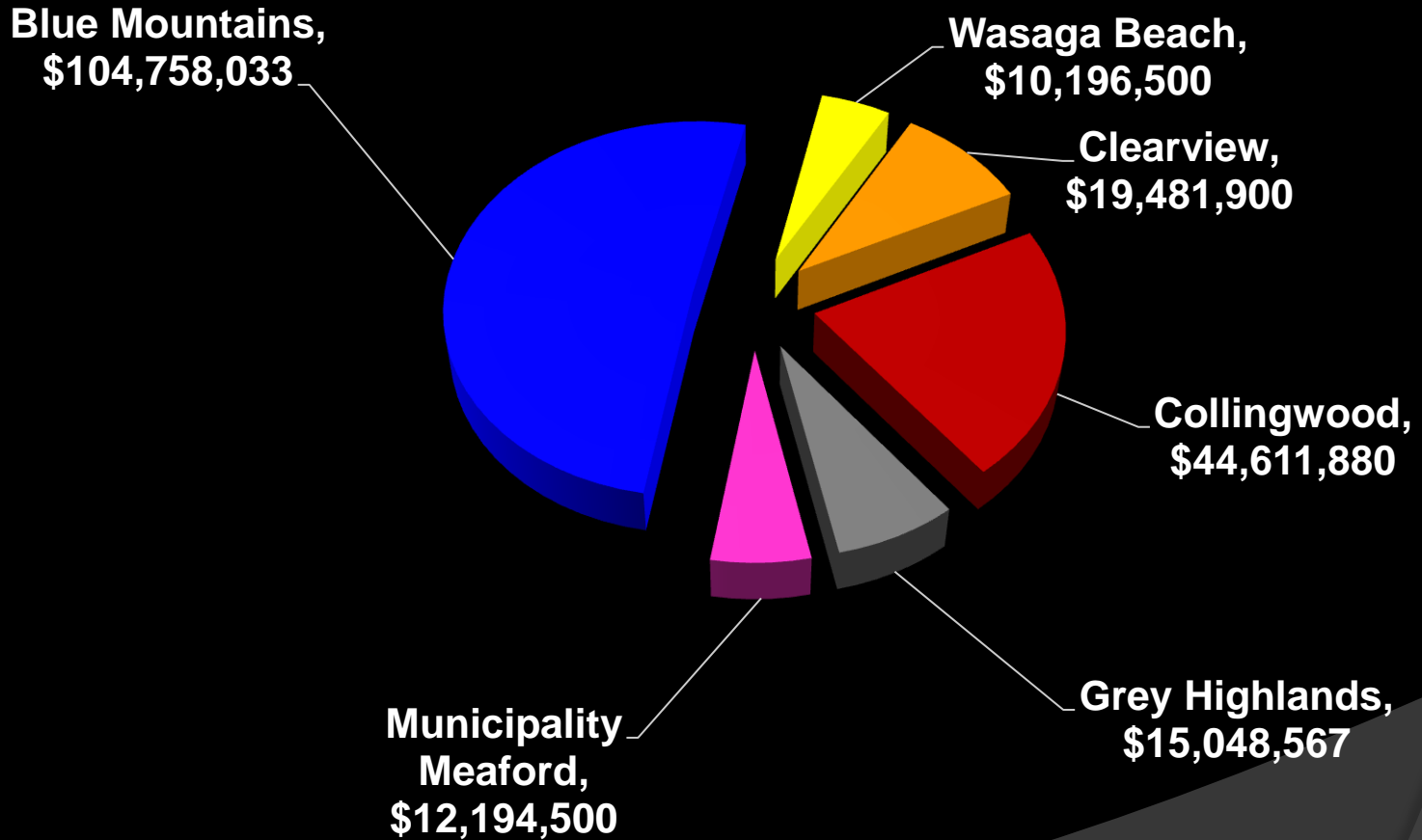




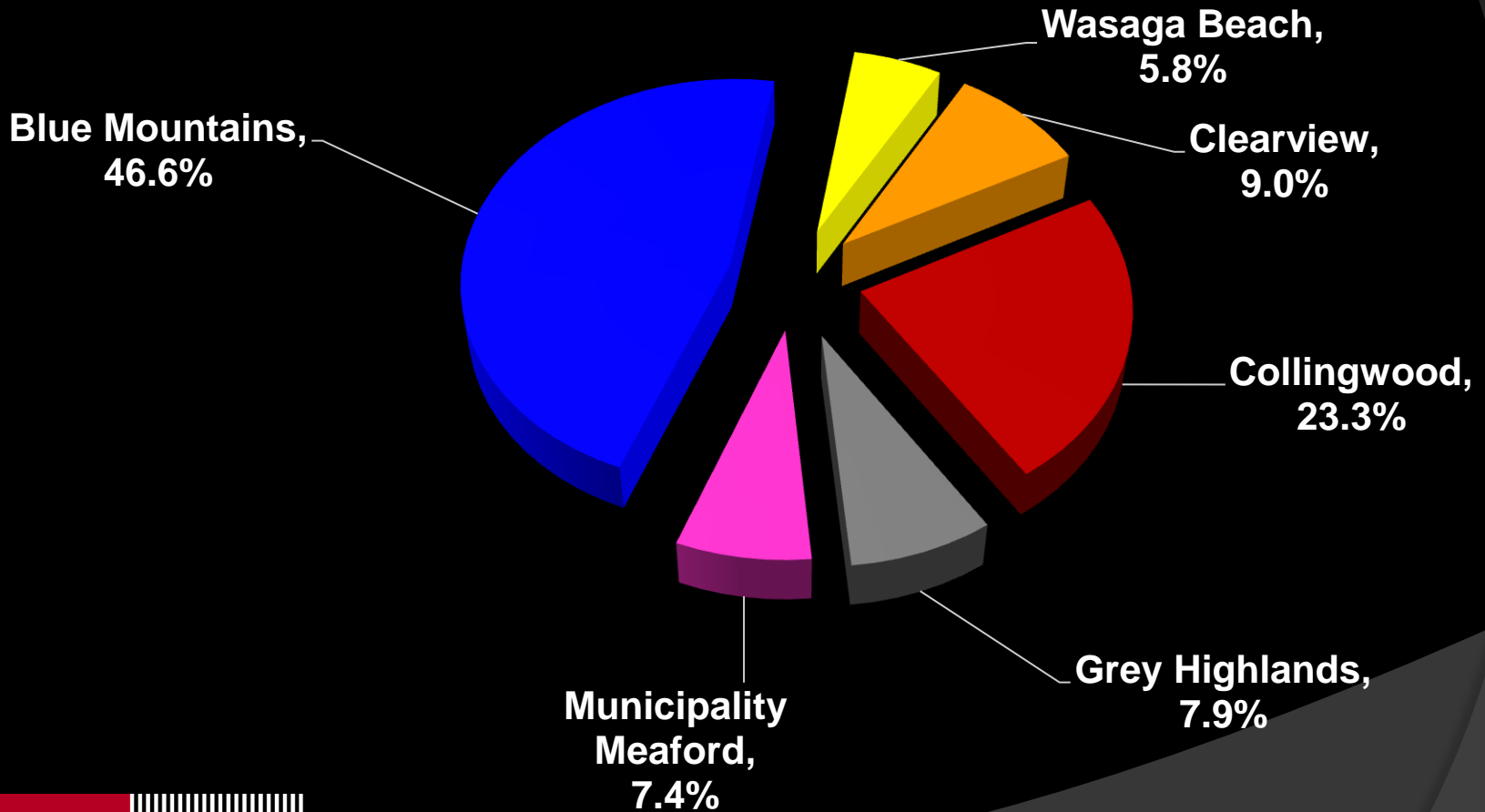
# Southern Georgian Bay Luxury Home/Condo Sales By Area October Year-To-Date 2018 (Units Sold over \$750,000)



# Southern Georgian Bay Luxury Home/Condo Sales By Area October Year-To-Date 2018 (Dollars Sold over \$750,000)



# Southern Georgian Bay Luxury Home/Condo Sales By Area October Year-To-Date 2018 (% Units Sold over \$750,000)



# Southern Georgian Bay Luxury Home/Condo Sales Average Sale Price By Area in 2018 (Units Sold over \$750,000)

